

Position Title:

Business Banking RM

Key responsibilities:

- Responsible in monthly and annual sale target of BB
- Focus on assigned sale projects to explore the BB Sales Opportunities
- Actively approach the alternative associations to expand the partnership opportunities of Business Banking
- Provide the standard of services to all BB clients and prospects
- Maximize the cross-selling opportunities, regarding the alternative bank products
- Compliance with UOB Bank policies and code of conducts, regarding documentation, processing & reporting

Key requirements:

Mandatory

- University / Colleague graduate.
- At least 03 years' experience in Business Banking segment (SME)
- Having financial knowledge about business banking / commercial banking
- Proven sales experience and result orientation.
- Strong sales acumens with good selling and interpersonal skills.
- Fluent in English.
- Self-confident, ambitious, willing to take challenges.
- High energy level, aggressive and can-to attitude.

Preferred:

- Knowledge of hardware, software and programming;
- Fast learner, independent and capable of working under pressure and efficiently.